

Bid Manager (m/f)

Your Challenge

As a Bid Manager for ACS Solutions Switzerland Ltd you will be responsible for the following tasks:

- Analysis of RFP technical requirements and commercial aspects for proposal optimization
- Valuation of technical feasibility, competition and risk assessment in cooperation with the Key Account Manager
- Leading and coordinating the bid team for solution design and cost calculation based on customer requirements
- Definition of work packages and tasks assignment to internal and external bid resources
- Bid planning (task planning and deadline monitoring)
- Costing assessment and price calculation
- Supporting the Key Account Manager regarding proposal production and approval reviews

Your Profile

You are holding a diploma in Technical Engineering with further education in Business Administration or Diploma in Business administration with experience within a technical environment. You are a customer oriented person with good communication and presentation skills and are used to work under pressure in a dynamic environment. Your strengths include business-fluent communication in English.

Our Offer

We offer you the fascination of being able to use and further develop your skills and abilities in our up-and-coming company in an international work environment as well as attractive conditions of employment and a flexible place of work.

Contact us

If you would like to join us, please send your application to:

ACS Solutions Switzerland Ltd

Human Resources
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3018 Bern
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Tel: +41 31 999 62 02
www.acs-inc.ch

ACS Solutions Switzerland Ltd is a worldwide leading supplier of modern ticketing systems for public transport. Our systems are used by transportation companies on all continents and by millions of passengers all over the world. We implement state-of-the-art technologies, such as the application of chipcards with e-tickets, for large system projects in various countries. Our ticketing systems and products enjoy a worldwide reputation as the top industry standard.

About ACS

ACS is part of Xerox's \$22 billion global enterprise, with 130,000 employees serving our clients in 160 countries.

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