

Managed Mobility Services

State and local governments spend millions each year on telecom and mobile communications services. And they often overpay, due to inefficient processes and overlooked charges.

How often do landlines and mobile services remain connected even after employees leave? How many cell phones, laptops and other devices are lost or stolen? How often do service providers make billing errors? The answers to these questions can mean substantial savings for your organization.



A Complete Solution

In these times, you need practical ways to reduce costs, with solutions that can be implemented quickly – solutions like Managed Mobility Services. This complete solution – from planning and policy development, purchasing and deployment, security and customer support – improves management of mobile and other telecommunications for state and local governments.

Managed Mobility Services can help you maximize your telecom environment by:

- Leveraging device purchases
- Consolidating device types
- Negotiating enterprise-wide contracts
- Managing plans more effectively
- Pooling usage
- Providing more-efficient customer support.

Managed Mobility Services includes:

- Strategic Planning
- Purchasing
- Provisioning
- Deployment
- Telecom Expense Management
- Inventory Management
- E-mail Management
- Data Security
- Help Desk
- Technical Support
- Redeployment
- Dashboard Reporting
- Custom Applications.

Managed Mobility Services

Top Five Government Issues Solved

1. **Economic** – Reduce telecom costs
2. **Environmental** – Reduce paper and equipment footprint
3. **Security** – Disable lost or stolen devices
4. **Productivity** – Improve productivity with smart phones
5. **Workload** – Valuable IT resources can be deployed elsewhere

Delivering Savings...and More Savings

A complete solution for management of mobility services, Managed Mobility Services offers measurable benefits and savings. For example, you can:

- Save 10 to 15 percent by moving from an individual to an enterprise strategy and establishing centralized practices and policies
- Save five to 25 percent in carrier management by centralizing the function
- Save five to 15 percent with better management of data types, including data, texts, multimedia messaging (MMS) and personal use
- Save 20 to 40 percent through better asset management, e.g., inventory, upgrades, recycling and reuse
- Save 20 to 40 percent with better service plan management (plan selection, pooling, etc.)
- Increase production 10 to 20 percent by adding applications for field use.

An Example

When you use Managed Mobility Solutions to integrate your existing technology, you can reduce multiple devices – laptop, cell phone, desktop – to one mobile device. That reduces your costs and enhances productivity. End users get fast activation on their device of choice.

Meanwhile, it's easy to manage thousands of mobile devices and applications – regardless of type, carrier or platform – for your entire enterprise. By doing so, you can typically expect to gain a 15 to 25 percent savings. That in itself is a compelling reason to consider Managed Mobility Services.

Delivering Security

Data security and privacy are critical in government. So Managed Mobility Services can quickly disable any lost or stolen devices. We can also send a “kill pill” to deactivate a phone or remove any unwanted applications – preventing them from being loaded onto devices.

Putting It All Together

With Managed Mobility Services, government managers can have it all:

- Rapid deployment of smart phones and mobile applications
- Improved telecommunications infrastructure performance
- Heightened security and compliance
- Lower operational costs



Benefits of Managed Mobility Solutions

- Reduce the number of carriers in use
- Reduce the number of different device types in use
- Consolidate purchasing and save
- Improve productivity and customer support
- Improve security and compliance
- TripPak SERVICES

Contact Us

Contact your account executive or visit www.xerox.com/mobility.

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