



O F F E R I N G S



ACS' QUALIFICATIONS IN PHARMACY BENEFITS MANAGEMENT

- ▲ The leading provider of government pharmacy benefits administration
- ▲ Serves 20 programs in 17 states
- ▲ Expert in strategies to reduce pharmacy expenditures
- ▲ Processes over 2 million calls and faxes through call centers annually
- ▲ Processes more than 200 million pharmacy claims annually for more than 10 million Medicaid recipients
- ▲ Fourth largest PBM based on pharmacy claim volume



Pharmacy Benefits Management

Pharmaceutical prices have skyrocketed over the last decade. Cost containment has become a critical business issue. The best solutions incorporate a number of different strategies—from preferred drug lists and drug rebate programs to clinical analysis of physicians' prescribing patterns and strict monitoring of high-cost drug utilization.

As the nation's largest provider of government pharmacy benefits management, serving 20 programs in 17 states, ACS offers a full range of administrative and clinical solutions. We provide point-of-sale claims processing services and clinical management programs to commercial HMOs and other managed care organizations, state Medicaid agencies, insurance administrators, self-insured employer groups, state employee benefit programs, worker's compensation programs, and senior drug programs.

ACS also offers enrollment and eligibility administration, imaging and document management, drug utilization review, ad hoc reporting and pharmacy claims data analysis, case management, and rebate negotiation and administration.

Containing Costs through Clinical Services

ACS takes a personalized approach to pharmacy benefits management and delivers true cost savings to our clients—some of whom have achieved savings of as much as 20 percent. ACS helped the State of Florida save over \$800 million in three years. Our know-how stems from more than two decades of experience providing claims and administrative services specifically designed for prescription benefit programs.

ACS offers a number of clinical programs to address the current explosion in drug costs and utilization, including the following:



ACS PROVIDES:

- ▲ Point-of-sale prescription drug claims processing
- ▲ Prospective and retrospective drug utilization review
- ▲ Drug rebate negotiation and administration
- ▲ Preferred drug list development and maintenance
- ▲ Pharmacy intervention and surveillance
- ▲ Clinical capabilities:
 - △ Client-specific formularies
 - △ Patient profile reviews
 - △ Academic detailing
- ▲ Therapeutic Consultation Program
 - △ Control pharmacy drug costs
 - △ Monitor program drug benefits
 - △ Review physician prescribing activities

THERAPEUTIC CONSULTATION PROGRAM seeks to control pharmacy program costs by strictly monitoring program drug benefits and ensuring that prescribed medications are appropriate and necessary.

THERAPEUTIC ACADEMIC INTERVENTION PROGRAM brings physicians' prescribing patterns in line with clinically based program standards. Educational interventions, which emphasize the importance of providing clinically sound and cost-effective care, encourage prescribers to comply with established guidelines.

INTENSIFIED BENEFITS MANAGEMENT PROGRAM focuses on the clinical evaluation of individual recipient treatment plans. The program involves coordination of care among all providers rendering care to a patient in order to correct inappropriate prescribing behavior and promote positive health outcomes.

PREFERRED DRUG LIST AND SUPPLEMENTAL REBATE PROGRAMS promote the use of medications that are both clinically efficacious and cost-effective. The list is developed by ACS clinicians from various disciplines and presented to state pharmacy and therapeutics committees for approval. Manufacturers are invited to offer supplemental rebates to make their products more economically competitive. ACS' approach maximizes both up front savings and rebate income.

PRIOR AUTHORIZATION (PA) PROGRAMS control the distribution of specific medications by assessing their appropriateness for recipients. The SmartPASM solution developed by ACS-Heritage (formerly Heritage Information Systems) streamlines the PA process by using a recipient's drug and medical history to automatically determine if a medication meets the program's approval criteria.

In combination, these five initiatives can generate savings of 15 to 20 percent while maintaining and even improving the quality of care. The cost-to-benefit ratio exceeds a factor of ten to one.

Superior System Design and Flexibility

Since 1992, ACS has consistently demonstrated its ability to support all aspects of point-of-sale pharmacy claims processing. Our real-time POS system gives payers unparalleled flexibility in establishing benefit plan parameters, allowing administrators to quickly implement complex new policies and add new populations. ACS provides a comprehensive, integrated suite of system solutions and proven clinical intervention programs to lower costs, encourage compliance, educate providers and patients, and improve the quality of care.