



Rohail Khan

Executive Managing Director
ACS Total Benefits Outsourcing

Rohail Khan is Executive Managing Director of ACS Total Benefits Outsourcing. He helps clients transform the delivery of their benefit administration services to participants.

Khan's background includes over 20 years of sales, account management, strategy and operational experience. Prior to joining ACS, he was President of Benefits Administration, HR Outsourcing Services at Hewitt Associates, where his division accounted for approximately \$1.5 billion in annual revenue.

Earlier, Khan held leadership positions at Bank of America, EPeopleserve and Booz, Allen & Hamilton Management Consultants. He is a proven leader of change and implementing substantive improvements. With tenures at four Fortune 50 companies, his track record includes operational excellence, a deep focus on clients and associates, and a passion for partnership with clients.

Khan holds a Bachelor of Science degree and Master of Business Administration degree from the University of Ottawa, Ontario, Canada.

Trends in Benefit Plan Design and Administration

Khan can provide expert perspective on how the economy is impacting the global benefits space, benefit plan design and evolving drivers in total benefits outsourcing. These trends include:

- Controlling health/welfare spending through online tools that integrate services and provide personalized participant service
- Using analytics tools that evaluate the health of 401(k) plans and employee retirement readiness, as well as absence management solutions that control the impact of employee absence
- A renewed focus on health, wellness and the linkage to voluntary benefits
- Market and service "convergence" that drive analytical insights into a company's plan performance
- Addressing how the diversity of generations is creating new demands and driving innovation in TBO.

For more information
or to arrange an interview,
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